

Entrepreneurial Leap Chapter 6 Worksheet:

What Appeals to You?

| | |
|----------------------|--|
| Industries | |
| Product or Service | |
| B2B or B2C | |
| High End or Low Cost | |
| Size of Business | |

Additional Thoughts

What action can you take in the next seven days to help you decide what business is right for you?

Entrepreneurial Leap Chapter 8 Worksheet:

What action can you take in the next seven days to assure you'll live the dream scenario?

Entrepreneurial Leap Chapter 9 Worksheet:

What actions can you take in the next seven days to make sure you avoid the nightmare scenario?

Entrepreneurial Leap Chapter 11 Worksheet:

The Thirty-Minute Three-Step Exercise

Step 1. List your top three successes:

Step 2. List your top three failures:

Entrepreneurial Leap Chapter 12 Worksheet:

What action can you take in the next seven days to find a mentor?

Entrepreneurial Leap Chapter 13 Worksheet:

What action can you take in the next seven days to help you have your light bulb moment?

Entrepreneurial Leap Chapter 14 Worksheet:

1. What am I passionate about? (Why am I doing this?)

2. What want/need am I filling for my customer/client?

3. Who is my ideal customer? (Describe your ideal customer.)

4. What is the pricing structure for my product or service?

5. What is the number one most important goal to accomplish in ten years?

6. What will the business look like in three years? (Include your top-line revenue, your personal income, your profit, and ten bullet points describing exactly what your business will look like in three years.)

7. What do I have to accomplish in the first year? (Include your top-line revenue, your personal income, your profit, and your three to seven most important goals.)

8. What are the three to seven most important things I need to get done in the next ninety days?

Additional Thoughts

What action can you take in the next seven days to help you take your entrepreneurial leap?

Entrepreneurial Leap Chapter 15 Worksheet:

What actions can you take in the next seven days to help you build your business?
